

Neuro-Tec & Emory

*Continuing a Powerful
Partnership*

EMORY
HEALTHCARE



NEURO-TEC

Your Partner in Improving Patient Outcomes

With global economic uncertainty, tariffs, declining reimbursements and rising operational costs, budgets are being stretched like never before. At the same time, Emory needs new, innovative technology that improves operating efficiencies, lowers total costs, attracts patients and provides a level of care that leads to high overall patient satisfaction scores and better outcomes – all the while turning a profit.

At Neuro-Tec, helping you overcome these challenges is both our passion and our specialty. For over 33 years, we've helped healthcare providers like you achieve their goals and deliver better patient outcomes with groundbreaking innovations, best-in-class service and unmatched commitment and responsiveness.

It's why our customers tell us they don't view us strictly as just sales reps, but rather as an extension of their own teams – working together to do what's best for your patients and your business.

EMORY
HEALTHCARE



NEURO-TEC

Why Neuro-Tec?



- **Get Tomorrow's Technologies Today**

Everyone knows that the big companies don't innovate, they acquire. But by the time they buy a new company, that technology is already old news. We scour the globe to bring you REAL innovations – novel, game-changing technologies that keep Emory at the very forefront of healthcare and differentiate you from your competitors.

- **Only the Best Products**

Whether they're best-in-class or not, Stryker only sells Stryker products and Medtronic only sells Medtronic products. But Neuro-Tec only sells the BEST products from over 40 different manufacturers. We're independent and not committed to selling one company or one brand - we're only committed to you.

- **We Do the Evaluating for You**

We don't have to tell you that evaluating new products is time-consuming and costly – which is why we do the heavy lifting. Every year, we evaluate dozens of new manufacturers' products from all over the world– and we decline to carry many more than we accept. Neuro-Tec customers know that if it's in our bag, they can trust it to perform, because we have the highest standards: yours.

- **Exclusive Offerings**

Neuro-Tec is the exclusive provider of every technology we provide, which means you can't get any of these innovations from anywhere else

- **Personalized Approach**

Our team isn't a revolving door of fresh faces out of medical sales college, they're experienced professionals who are in the OR every day, and know exactly what it takes to make all your cases run smoothly and troubleshoot any problem. In fact, many of our team members have been with us for 15-25 years.

- **Invested in Your Community, Invested in You**

We're not some behemoth faceless conglomerate being running out of Kalamazoo, Michigan – we're your neighbors and part of your community. And as an ESOP corporation, all our employees are also owners, which means that we have a vested interest in your success – we only win, when you win.

- **Trusted for Over 33 Years**

The greatest test that anyone can withstand is time – and you don't last for 33 years in the healthcare industry if you're not doing something right. We're proud of our past, and we want to be part of your future.

High Performance Portfolio

From clinical value that helps improve procedures and patient outcomes, functional value that makes your ORs run faster and more efficient, and financial value that helps you reduce costs – Neuro-tec has a comprehensive portfolio of innovative products to help you achieve your goals.

Neuro-Tec innovations Emory already uses



ZEISS
KINEVO 900 S



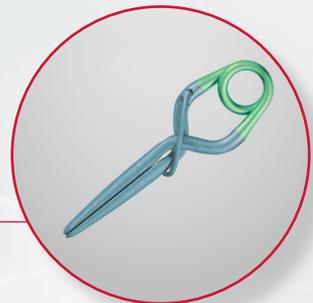
Cuda®
Surgical Headlights



Kogent
Bipolar Forceps



**Black Forest
Medical Group**
MaStability Neurological
Holding System



Mizuho
Sugita TII
Aneurysm Clips



Surgix
Surgical Instruments



Irras
Catheters

**New to
Emory**

New Neuro-Tec innovations that can further differentiate Emory



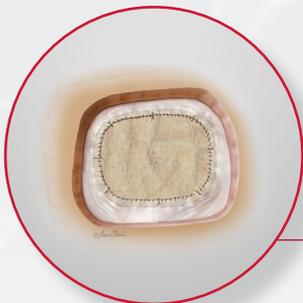
Borvo EVAC™
Endoport Vacuum Assisted
Collection (EVAC): subdural
hematoma drainage

Anuncia
ReFlow® External
Ventricular Drains (EVD)



Pramand
CraniSeal™ Dural Sealant

Clarus Medical
Single-Use Neuroendoscopes



Biodesign®
Dural Graft

Hubly Drill: SMART
Auto-Stop for Bedside
Cranial Access



Adeor Medical
Velocity Alpha® electric
high speed drill





No one will get your OR back up and running faster than Neuro-Tec.

One-Stop Service

In today's fast-paced healthcare environment, even a single piece of malfunctioning equipment can disrupt workflows, delay critical procedures, and impact patient care. For healthcare systems already stretched thin, troubleshooting and managing repairs adds unnecessary stress, operational inefficiencies, and financial strain. Every minute spent troubleshooting or waiting for repairs is time taken away from what matters most: *delivering exceptional care to patients.*

At Neuro-Tec, we pride ourselves on post-sales service. When a Neuro-Tec product needs service, there's **only one number to call and one company to deal with.** When your product needs service, we will troubleshoot, triage and fix the problem with rapid responsiveness. We prioritize minimizing downtime, offering fast on-site repairs, remote diagnostics, and preventive measures that address issues before they become disruptions.

In addition to us managing repairs with the OEM on your behalf, we've also hired experienced team members directly to provide even faster remediation.

No one will get your OR back up and running faster than Neuro-Tec.

Financial Flexibility

Solutions that meet the needs of your patients and budget

Worry-Free High Speed Drill Program

This program gives you access to the latest technology without capital spending. In exchange for a disposables and service agreement, we'll place capital equipment in Emory at no charge.

This allows you to operate with the latest technology and fixed price disposables spending while leaving more money to invest in patient care.

Program Details:

- Trade out existing Anspach EG1 drills at NO CHARGE for 10 Adeor Velocity Alpha High speed drill systems – Total capital savings for Emory = \$373,466.00.
- 3-year fixed pricing on all systems, motors, attachments and cutters!
- Offer all Anspach EG1 motor systems to Emory teaching lab for their use. Neuro-Tec to provide service and parts, as well as cutters.
- In exchange – Emory agrees to a 3-year commitment on the drills and cutters, as well as to maintain them under a service contract with Neuro-Tec.



Learn more at
neurotec.net

Hear from Our Satisfied Customers.

Neuro-Tec and Emory—a powerful partnership, but don't just take our word for it! We believe that real customers make the best advocates, so if you want to hear how we've helped other healthcare providers firsthand, here's a list of references you can contact who can speak to the Neuro-Tec difference:

“Neuro-Tec goes above and beyond. They are partners in every sense of the word.”

“I rest easy, knowing the Neuro-Tec team...”



To see our entire portfolio of novel innovations, visit neurotec.net



**For more information:
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